

Working capital estimator

Use the figures from your latest month end, in pounds. Add the lines marked Add, take off the lines marked Less and write the result on the total line.

Your business, and the month end used

Working capital line	Add or less	Amount
Invoiced debts owed by customers, without retentions	Add	£
Retentions held by customers, due within 12 months	Add	£
Retentions held by customers, due later	Add	£
Work in progress: work done and not yet invoiced	Add	£
Stock at cost, without refrigerant	Add	£
Refrigerant at cost, in the store and on the vans	Add	£
Deposits received for work not yet done	Less	£
Owed to suppliers and subcontractors	Less	£
Working capital at this month end	Total	£

Lines a buyer may question, and the evidence you hold for each

Do it again for each of your last 12 month ends and you have the range a buyer may ask about. Type into the PDF and save it, or print the page.